

# Strengthen Leadership. Execute Expectations. Overcome Challenges.

"The economy crashes, the government misfires, businesses fail, leaders don't lead, managers don't manage, and the people we count on for the results that affect our own performance don't follow through, leaving us asking, "How did that happen?"

## From the Partners In Leadership Book – *How Did That Happen?*

Leading others isn't easy. You trade your personal reputation as a doer, fixer, implementer and superstar for reliance on the performance of others.

Leading others only works by holding others accountable. Partners In Leadership, the pioneers of Accountability Training®, shows you how to hold others accountable the positive, principled way.

There are many leadership programs out there. Why does your company need one more? Because...

"Leaders are made, not born." - Vince Lombardi

## The Right Way to Hold Others Accountable

Over half of the respondents from the Partners In Leadership Workplace Accountability Study of 40,000 professionals felt that the greatest concern people have of how others hold them accountable is that there is no consistency in the approach and delegation of the expectation.



Feel that their greatest concern lies in others holding them accountable.\*



### **Onsite Training**

Our Accountability Experts come onsite to your location to train your team or your entire company. You receive assessments, consultations, workbooks, access to our Partners In Leadership Tools online and more.



### Train The Facilitator (TTF)

We'll come in and train your trainers on how to deliver our accountability training program. It's so impactful we call it "Train the Facilitator", your training team becomes an in-house powerhouse of fundamental change within your organization.



### Micro Workshops

Take the next step in building a community of positive accountability in your workplace through an active plan of onsite trainings, train your trainer programs or by attending a micro workshop.





## Start seeing positive results NOW

- > Establishes the "Why": Leaders learn how to explain the "Why" behind Key Expectations™. Bring your team past low engagement and satisfaction issues by creating a can do, engaged team member.
- > Provides a troubleshooting framework: We provide our clients a tested process for determining where problems are or may arise when an expectation is in danger of failing to be delivered.
- > Improve employee morale: When the entire team is accountable, there is no "blame game." This increases morale, engagement and loyalty.

Learn more about our award winning, easy-to-use models, such as:

- The Results Pyramid®
- Key Expectations and the FORM Checklist®
- The LIFT Accountability Coaching Model®
- The Inner Ring® Tool
- The Outer Ring® Tool
- And more...

## Develop Your Leaders with Accountability

One of the key challenges in developing tomorrow's leaders or strengthening current ones is how to train them on holding others accountable. The Partners In Leadership process trains leaders using unique leadership models and approaches that lead to accountability, engagement and results.

The Leadership Builder™ program:

- > Creates positive accountability: Leaders and managers learn how to lead and hold others accountable the positive, principled way.
- > Accelerate communication using the FORM Checklist:
  This process helps leaders and managers form Key
  Expectations in a way that is frameable, obtainable,
  repeatable and measurable—ensuring successful
  understanding and execution. It is a revolutionary
  way to communicate.

# Get Started with Leadership Builder

Take the next step in building a mentality of positive accountability in your workplace by signing up for a workshop or webinar.

## Don't Miss Our Complimentary Webinars

Our Leadership Builder Webinars are designed to help viewers begin understanding the impact that positive accountability can have within an organization. The webinars explore the positive influences accountability has on an organization's ability to deliver results and introduces a form of accountability that supercharges the workforce in a way that improves employee engagement, increases performance and creates greater ownership.

## Micro Workshops and Certification Training

Our Leadership Builder workshops are held across the country throughout the year and provide participants the opportunity to explore the foundations of the program, interact with expert facilitators and see how this approach can benefit their organizations immediately.

Discover how you can build leadership, or help others along this path to success and excellence, in one of these upcoming workshops. Then attend a day-two certification training to deliver to your organization.

Contact Us Today 1.800.504.6070 partnersinleadership.com

<sup>\*</sup> Partners In Leadership Workplace Accountability Study, 2014